

## **Skill Development workshop on Career Guidance (Improving CV Cover Letter, Networking Skills, Strategies for Interview) and Working Overseas - Speakers own Journey**

Rohan Bilimoria, Founder, Law Ninjas, International attorney with Magic Circle firm, US firm and Fortune 500 in-house experience in London, Moscow, New Delhi, Singapore, Sydney & Tokyo

6th March 2021

### **Report:**

Symbiosis Law School, Pune's Placement Cell organised a guest session cum workshop on "Career Guidance (Improving CV Cover Letter, Networking Skills, Strategies for Interview) and Working Overseas -Speakers own Journey (Skill Development)" by Rohan Bilimoria, Founder, Law Ninjas on 6th March 2021 from 1pm to 2pm. Around 123 students from 2016-21 B.A/B.B.A L.L.B. (Hons.), 2018-21 of L.L.B. and 2020-21 of LL.M, 2017-22 of 5 Year B.A/B.B.A L.L.B. (Hons.) & 2019-22 of 3 Year L.L.B. attended the event.

The session focused on Networking skills, such as communication, active listening, and social skills, are tremendously essential in both professional and personal settings, and employers prize them highly because all successful firms rely on networking. Furthermore, networking skills are the abilities required to sustain professional or social relationships. Networking is an important skill in sales, corporate growth, and a variety of other fields. To build and cultivate relationships with new contacts and promote something of value, networking abilities are required.

Critical thinking and problem solving are two of the top five qualities that companies look for, according to him.

- Collaboration and teamwork.
- Professionalism and a strong work ethic are essential.
- Communication abilities, both verbal and written
- Leadership.

The act of transmitting information from one person to another is known as communication. It entails conversing and empathising with individuals in order to accurately receive and respond to the message that the other person is giving. Communication is crucial when it comes to networking since it allows you to build and maintain relationships with people.

Active listening is another crucial networking skill. Listen to and understand people's wants if you want to get them enthused about your company and what you're sharing with them. Maintaining eye contact, nodding your head to show you comprehend what they're saying, and reacting appropriately are all examples of active listening. Active listening also allows you to ask the right questions in order to keep a conversation moving forward.

These are the skills you use to communicate with others, both verbally and nonverbally. Not only do they include words, but also gestures, body language, and personal appearance. It also encompasses friendliness, which implies sincerity and kindness. As a result, trust and understanding can develop, laying a solid foundation for a new relationship when networking.

The event came to a close with a vote of gratitude from the Symbiosis Law School's placement cell in Pune.

### Geotagged Photographs:



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**Details of Resource Person:** Rohan Bilimoria, Founder, Law Ninjas, International attorney with Magic Circle firm, US firm and Fortune 500 in-house experience in London, Moscow, New Delhi, Singapore, Sydney & Tokyo



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